Financial Report December 31, 2018

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RSM US LLP

#### **Independent Auditor's Report**

To the Board of Directors
United States Foundation for the Commemoration of the World Wars

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of United States Foundation for the Commemoration of the World Wars (the Foundation), which comprise the statement of financial position as of December 31, 2018, the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Emphasis of Matters**

As disclosed in Note 1 to the financial statements, the Foundation retrospectively adopted the Financial Accounting Standards Board issued Accounting Standards Update 2016-14, *Not-for-Profit Entities* (*Topic 958*): *Presentation of Financial Statements of Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

RSM US LLP

Washington, D.C. March 29, 2019

# Statement of Financial Position December 31, 2018

Assets	
Current assets:	
Cash and cash equivalents	\$ 3,623,332
Prepaid expenses	20,492
Grants and contributions receivable, current portion	5,156,003
Inventory	59,739
Other current assets	7,500
Total current assets	8,867,066
Non-current assets:	
Grants and contributions receivable, non-current portion	2,240,904
Website, net	191,063
Works of art	528,525
Total non-current assets	2,960,492
Total assets	\$ 11,827,558
Liabilities and Net Assets	
Current liabilities:	
Accounts payable	\$ 783,210
Accrued expenses	70,559
Fiscal sponsorship of state groups	1,845
Grant liability, current portion	100,000
Total current liabilities	955,614
Net assets:	
Without donor restrictions	3,490,211
With donor restrictions	7,381,733
Total net assets	10,871,944
Total liabilities and net assets	<u>\$ 11,827,558</u>

# Statement of Activities Year Ended December 31, 2018

		/ithout Donor Restrictions	With Donor Restrictions	Total
Support and revenue:				
Contributions	\$	57,267	\$ 2,354,643	\$ 2,411,910
In-kind contributions		907,680	-	907,680
Matching contributions		-	812,783	812,783
Program service		5,969,999	-	5,969,999
Government		1,501,770		1,501,770
Poppy seed program		1,857	-	1,857
Miscellaneous income		4,621	-	4,621
Investment income		14,043	-	14,043
Release from restriction		2,550,987	(2,550,987)	-
Total support and revenue		11,008,224	616,439	11,624,663
Expenses:				
Program services:				
Commission:				
Memorial at Pershing Park		289,368	-	289,368
Armistice 2018		69,335	-	69,335
Education		41,399	-	41,399
100C/100M		48,003	-	48,003
State Outreach		719	-	719
WWI Centennial News		1,893	-	1,893
Other programs		11,340	-	11,340
. •		462,057	-	462,057
Non-commission:				·
Armistice 2018		1,928,978	-	1,928,978
Education		1,448,091	-	1,448,091
Memorial at Pershing Park		1,350,800	-	1,350,800
New York		207,198	-	207,198
Other programs		426,468	-	426,468
		5,361,535	-	5,361,535
		5,823,592	-	5,823,592
Supporting services:				
Management and general		959,088	-	959,088
Fundraising		1,376,495	-	1,376,495
· ·		2,335,583	-	2,335,583
Total expenses		8,159,175	-	8,159,175
Change in net assets		2,849,049	616,439	3,465,488
Net assets:				
Beginning of year		641,162	6,765,294	7,406,456
End of year	_\$	3,490,211	\$ 7,381,733	\$ 10,871,944

# Statement of Functional Expenses Year Ended December 31, 2018

				D	. 0	Commission			0					
				Progran	n Services		14044	Supporting Services						
				0.1	5	<b>.</b>	WWI		Management					
	100C/100M	Armistice 2018	Education	Other Programs	Pershing Park	State Outreach	Centennial News	Total	and General	Fundraising	Total Commission			
				- 9						<u> </u>				
Consultant and professional fees	\$ -	\$ 2,668	\$ 36,955	\$ -	\$ 278,853	\$ -	\$ -	\$ 318,476	\$ 34,265	\$ -	\$ 352,741			
Educational events and materials	-	-	2,500	-	-	-	-	2,500	-	-	2,500			
Special events	-	-	-	-	-	-	-	-	-	-	-			
Travel	-	-	327	-	1,138	-	-	1,465	3,099	-	4,564			
Staff services	57	-	1,154	8,085	1,154	514	-	10,964	71,072	22,498	104,534			
Video production	-	66,667	-	-	-	-	-	66,667	-	-	66,667			
Rent and utilities	-	-	-	-	-	-	-	-	-	-	-			
Accounting and audit fees	-	-	-	-	-	-	-	-	-	-	-			
Conferences and trade shows	-	-	-	-	-	-	-	-	-	-	-			
Sponsorships	47,926	-	-	-	6,336	-	-	54,262	-	-	54,262			
Depreciation	10	-	210	1,475	210	92	-	1,997	9,185	4,104	15,286			
Promotional materials	-	-	-	-	-	-	-	-	-	5,195	5,195			
Web design and data services	4	-	94	660	94	41	-	893	4,111	1,837	6,841			
Dues and subscriptions	4	-	95	670	145	42	1,893	2,849	6,264	2,187	11,300			
Shipping and delivery	-	-	4	27	4	3	-	38	456	75	569			
Legal fees	-	-	-	-	-	-	-	-	12,140	-	12,140			
Insurance	-	-	7	52	7	4	-	70	322	144	536			
Telephone and IT	2	-	35	243	35	15	-	330	1,511	675	2,516			
Printing	-	-	9	62	1,383	4	-	1,458	3,590	173	5,221			
Supplies	-	-	9	66	9	4	-	88	1,794	183	2,065			
Professional development	-	-	-	-	-	-	-	-	-	-	-			
Bank charges	-	-	-	-	-	-	-	_	-	-	-			
Donations	-	-	-	-	-	-	-	-	-	-	-			
Repair and maintenance	-	-	-	_	_	_	-	_	_	_	_			

(Continued)

# Statement of Functional Expenses (Continued) Year Ended December 31, 2018

									Non-	Commission								_	
	Program Services											Supportir	ng Serv	ices					
							Ne	ew York				Ма	nagement			Total			
	Arr	nistice 2018		Education	Persh	ning Park	Р	rogram	Othe	r Programs	Total	an	d General	Fı	undraising	Nor	-Commission		Total
Consultant and professional fees	\$	380,815	\$	511,340	\$ 1	,344,766	\$	188,350	\$	107,005	\$ 2,532,276	\$	66,653	\$	783,255	\$	3,382,184	\$	3,734,925
Educational events and materials		334,510		921,650		-				-	1,256,160				_		1,256,160		1,258,660
Special events		995,960		-		-		4,924		22,349	1,023,233		-		42.400		1,065,633		1,065,633
Travel		24,358		11,355		3,292		-		121,757	160,762		152,449		30,398		343,609		348,173
Staff services		-		-		-		-			-		94,087		129,627		223,714		328,248
Video production		159,833		-		-		1,500		750	162,083				1,172		163,255		229,922
Rent and utilities		-		-		-				-	-		206,359		_		206,359		206,359
Accounting and audit fees		-		-		-		-		-	-		195,784		-		195,784		195,784
Conferences and trade shows		2,591		378		-		9,731		52,168	64,868		6,152		114,212		185,232		185,232
Sponsorships		-		-		-		-		72,823	72,823		-		-		72,823		127,085
Depreciation		-		-		-		-			-		31,185		57,716		88,901		104,187
Promotional materials		22,446		1,524		2,742		-		343	27,055		-		59,037		86,092		91,287
Web design and data services		6,149		762		-		1,000		19,723	27,634		12,209		23,739		63,582		70,423
Dues and subscriptions		105		-		-		-		24,517	24,622		7,082		16,024		47,728		59,028
Shipping and delivery		-		-		-		-		25	25		1,563		36,869		38,457		39,026
Legal fees		-		-		-		-		-	-		20,519		-		20,519		32,659
Insurance		-		-		-		-		-	-		1,764		18,223		19,987		20,523
Telephone and IT		-		-		-		-		2,095	2,095		5,160		9,556		16,811		19,327
Printing		1,903		1,082		-		1,693		2,319	6,997		1,415		3,927		12,339		17,560
Supplies		308		-		-		-		594	902		2,611		5,548		9,061		11,126
Professional development		-		-		-		-		-	-		3,511		7,239		10,750		10,750
Bank charges		-		-		-		-		-	-		1,507		-		1,507		1,507
Donations		-		-		-		-		-	-		1,033		-		1,033		1,033
Repair and maintenance		-		-		-		-		-	-		236		482		718		718
Total expenses	\$	1,928,978	\$	1,448,091	\$ 1	,350,800	\$	207,198	\$	426,468	\$ 5,361,535	\$	811,279	\$	1,339,424	\$	7,512,238	\$	8,159,175

# Statement of Cash Flows Year Ended December 31, 2018

Cash flows from operating activities:		
Change in net assets	\$	3,465,488
Adjustments to reconcile change in net assets to net cash		
provided by operating activities:		
Depreciation		104,187
Realized loss on donated stock		1,208
Increase in discount on grant liability		6,336
Decrease in discount on contribution receivable		(64,395)
Donated stock		(250,000)
Changes in assets and liabilities:		
(Increase) decrease in:		
Grants and contributions receivable		(2,788,699)
Prepaid expenses		(982)
Inventory		(57,798)
Funds held by the WWICC		138,361
Increase (decrease) in:		
Accounts payable		569,676
Accrued expenses		20,795
Due to DHS		(453,182)
Agency liabilities		(27,816)
Fiscal sponsorship of state groups		1,845
Grant liability		(100,000)
Net cash provided by operating activities		565,024
Cash flows from investing activities:		
Proceeds from the sale of investments		248,792
Website development costs		(130,160)
Payments for development of works of art		(28,525)
Net cash provided by investing activities		90,107
Net increase in cash and cash equivalents		655,131
Cash and cash equivalents:		
Beginning of year		2,968,201
End of year	¢	2 622 222
End of year	Ψ	3,623,332

#### **Notes to Financial Statements**

# Note 1. Nature of Activities and Significant Accounting Policies

**Nature of activities:** United States Foundation for the Commemoration of the World Wars (the Foundation) was incorporated in the District of Columbia as a not-for-profit organization on July 30, 2013. Its mission is to identify resources to support planning and execution of programs, projects and activities commemorating and educating the public regarding the Centennial of World War One. The Foundation also encourages private organizations and state and local governments to organize and participate in activities commemorating and educating the public regarding the Centennial of World War One. The Foundation began operations in September 2013.

The Foundation is working alongside The World War I Centennial Commission (WWICC or the Commission), as established by The World War I Centennial Commission Act of the United States Congress, to fundraise, design and build a World War I memorial (the Memorial) in Pershing Park in the District of Columbia. The Memorial will be located on land belonging to the National Park Service (NPS) and be under the care of the NPS. The Commission is also responsible for planning, developing and executing programs, projects and activities to commemorate the Centennial of World War One.

The following is a summary of the Foundation's significant accounting policies:

**Basis of accounting:** The accompanying financial statements are presented in accordance with the accrual basis of accounting, whereby unconditional contributions are recognized when received, revenue is recognized when earned and expenses are recognized when incurred.

**Basis of presentation:** The financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). As required by the Not-for-Profit Entities Topic of the FASB ASC, the Foundation is required to report information regarding its financial position and activities according to two classes of net assets: Net assets with or without donor restrictions.

**Net assets without donor restrictions:** Net assets available for use in general operations and not subject to donor restrictions.

**Net assets with donor restrictions:** Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature where the donor stipulates that resources be maintained in perpetuity.

**Cash and cash equivalents:** For purposes of reporting cash flows, the Foundation considers all cash accounts, which are not subject to withdrawal restrictions or penalties, and all highly-liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

**Financial risk:** The Foundation maintains its cash in bank deposit accounts which, at times, may exceed federally-insured limits. The Foundation has not experienced any losses in such accounts. The Foundation believes it is not exposed to any significant financial risk on cash and cash equivalent.

**Grants and contributions receivable:** Unconditional promises to give are recognized as support in the period received or when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions receivable are recorded at the present value of their estimated future cash flows. The discounts on these amounts are computed using risk-adjusted rates applicable in the years in which those promises to give are received. Amortization of the discounts is included in contributions in the accompanying statement of activities.

#### **Notes to Financial Statements**

# Note 1. Nature of Activities and Significant Accounting Policies (Continued)

An estimate is made for doubtful receivables based on a review of all outstanding balances on an annual basis. The Foundation uses the allowance method to determine uncollectible receivables. The allowance is based on management's analysis of specific promises made. There was no allowance for doubtful accounts recorded as of December 31, 2018.

**Investment:** Investments are carried at fair market value, and realized and unrealized gains and losses are reported in the accompanying statement of activities. It is the Foundation's policy to sell stock donations as soon as practical. The Foundation had sales of donated stock with proceeds totaling \$248,792 and a realized loss of \$1,208 for the year ended December 31, 2018.

**Website:** The website is recorded at cost, less accumulated depreciation. Depreciation is computed over the estimated useful lives of the respective assets on a straight-line basis. The Foundation capitalizes all property and equipment purchased with a cost of \$3,000 or more.

**Works of art:** Works of art are capitalized at cost if purchased and at fair value if donated. The works of art are maquettes that are preliminary models of the Memorial created by a known sculptor. The maquettes are constructed of durable materials and the Foundation intends to maintain them at or near their original condition, and has the means to do so, resulting in an extraordinarily long-lived asset. The maquettes are long-lived works of art and therefore, will not be depreciated.

Valuation of long-lived assets: The Foundation reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell.

**Revenue recognition:** All donor-restricted support is reported as an increase in net assets with or without donor restrictions depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as release from restriction. Grants and contributions that are restricted in nature are recorded as additions and releases in net assets with donor restrictions even if the restriction is met in the same reporting period. Program service revenue is recognized when services are performed.

**In-kind contributions:** The Foundation receives contributions of services from individuals and businesses toward the fulfillment of program objectives and use of office space. Those contributions have been included in revenue and expense categories and are recorded at their estimated fair values as of the date of the donation. The Foundation also received pro bono legal and accounting services of \$32,659 for the year ended December 31, 2018.

**Functional allocation of expenses:** The costs of providing for various programs and supporting services have been summarized on the functional basis in the statement of activities. Direct costs associated with specific programs are recorded as program expenses. Administrative overhead expenses are allocated to the various programs based on personnel time spent on these activities. Fringe benefits are allocated based on labor dollars spent on these activities. Personnel and administrative costs and rent have been allocated between program, fundraising and operating expenses based on level of effort. Operating expenses consist of general and administrative expenses. Fundraising expenses consist of development expenses.

#### **Notes to Financial Statements**

#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

**Income taxes:** The Foundation is generally exempt from federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code. In addition, the Foundation qualifies for charitable contributions deductions under Section 170(b)(1)(A).

The Foundation has adopted the accounting standard on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this policy, the Foundation may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position would be sustained on examination by taxing authorities based on the technical merits of the position.

Management evaluated the Foundation's tax positions and concluded that it has taken no uncertain tax positions that require adjustment to the financial statements. Generally, due to the three-year statute of limitations, the Foundation is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before 2015.

Adopted accounting pronouncement: In August 2016, the FASB issued Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* The amendments in this ASU make improvements to the information provided in financial statements and accompanying notes of not-for-profit entities. The amendments set forth the FASB's improvements to net asset classification requirements and the information presented about a not-for-profit entity's liquidity, financial performance and cash flows. The ASU is effective for fiscal years beginning after December 15, 2017. The changes in this ASU should generally be applied on a retrospective basis in the year that the ASU is first applied. The ASU was adopted by the Foundation in 2018.

Recent accounting pronouncements: In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in generally accepted accounting principles in the United States of America when it becomes effective and permits the use of either full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14, which defers the effective date of ASU 2014-09 one year, making it effective for annual reporting periods beginning after December 31, 2018. The Foundation has not yet elected a transition method and is currently evaluating the effect that the standard will have on the financial statements.

In June 2018, FASB issues ASU 2018-08, *Not-for-Profit Entities (Topic 958)*. This new standard will clarify the scope and the accounting guidance for contributions received and contributions made. The amendments in this ASU should assist entities in 1) evaluating whether transaction should be accounted for as contributions (nonreciprocal transactions) within the scope or as exchange (reciprocal) transactions subject to other guidance and 2) determining whether a contribution is conditional. The amendments in the ASU should be applied on a modified prospective basis, although retrospective application is permitted. Entities should apply the amendments for transactions in which the entity serves as the resource recipient to annual periods beginning after December 15, 2018. Entities should apply the amendments for transactions in which the entity serves as the resource provider to annual periods beginning after December 15, 2019. The Foundation is currently assessing the potential impact on the Foundation's financial statements.

**Use of estimates:** The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

#### **Notes to Financial Statements**

#### Note 1. Nature of Activities and Significant Accounting Policies (Continued)

**Subsequent events:** The Foundation evaluated subsequent events through March 29, 2019, which is the date the financial statements were available to be issued.

#### Note 2. Grants and Contributions Receivable

Receivables at December 31, 2018, consist of unrestricted promises to give, as well as contributions promised to fund specific programs. At December 31, 2018, the discount on the receivables due in more than one year was \$109,096 at a rate of 2.01% and 2.46%.

These amounts are expected to be received as follows:

	 2018
Due in one year or less	\$ 5,156,003
Due in two to five years	 2,350,000
	7,506,003
Less present value discount	 (109,096)
	\$ 7,396,907

The Foundation also has a conditional promise to give from another donor, whereby the donor will contribute \$1,000,000 over 5 years beginning 6 months after the full matching requirement is met. This is not a dollar for dollar match and no match amount becomes payable until the entire matching amount has been raised. The Foundation has not yet met the full match required, and therefore, no receivable has been recorded for this conditional commitment at December 31, 2018.

#### Note 3. Website

Website and accumulated depreciation at December 31, 2018, are as follows:

	Estimated Useful Life	2018
Website Accumulated depreciation	3 years	\$ 429,548 (238,485)
		\$ 191,063

Depreciation expense for the year ended December 31, 2018, was \$104,187.

#### Note 4. Grant Liability

During December of 2014, the Foundation entered into a grant agreement with Pritzker Military Museum & Library (PMML) with the promise to provide PMML with \$100,000 per year for 5 years for video production and public programming. Payments of unconditional promises to give made over several accounting periods are recorded as a liability and an expense for the entire amount payable and discounted to their net present value at the time the liability is recorded. The Foundation is in final year of payment of \$100,000 and there was no discount recorded at December 31, 2018.

#### **Notes to Financial Statements**

#### Note 5. Due to Department of Homeland Security

In earlier years, the Commission was provided services from certain Department of Homeland Security (DHS) employees for the work of the Commission resulting in a payable due to DHS for \$453,354 during the year ended December 31, 2018. This payable was relieved by DHS during the year ended December 31, 2018, and was recognized as an in-kind revenue on the statement of activities.

#### Note 6. Net Assets With Donor Restrictions

Net assets with donor restrictions include donor-restricted funds, which are available for program services or restricted for time. Net assets with donor restrictions were released from restrictions due to the time restriction ending or the purpose restriction being accomplished.

Changes in net assets with donor restrictions during the year ended December 31, 2018, are as follows:

	D	Balance ecember 31,				D	Balance ecember 31,
		2017	Additions	Released	Transfer		2018
Purpose restricted:							
Pershing Park	\$	2,192,081	\$ 1,152,113	\$ (1,668,155)	\$ 1,125,000	\$	2,801,039
Interpretive Education		-	500,000	-	-		500,000
Education		37,680	-	-	100,000		137,680
Doughboy MIA		-	1,943	-	-		1,943
NY Program		9,184	10,000	(19,184)	-		-
Prince Centennial		1,137	-	(1,137)	-		-
100C/100M		-	50,000	(50,000)	-		-
ND Program		999	1,025	(2,024)	-		-
CA Program		487	-	(487)	-		-
Time restricted:							
Promises to give		4,523,726	1,452,345	(810,000)	(1,225,000)		3,941,071
	\$	6,765,294	\$ 3,167,426	\$ (2,550,987)	\$ -	\$	7,381,733

# Note 7. Related Party

The Foundation is the principal fundraising partner for WWICC, as established by The World War I Centennial Commission Act of the United States Congress. WWICC compensates the Foundation for these fundraising services by providing support in the form of donated management and programming services and donated office space to the Foundation. The amount of in-kind rent and utilities was \$206,359 for the year ended December 31, 2018. The amount of in-kind services was \$204,508, for the year ended December 31, 2018.

On April 23, 2018, the Foundation entered into a contract with the WWICC to provide services to the WWICC under task orders approved by the WWICC. The agreement specified that the Foundation is not subject to the Federal Acquisition Regulations. The amount earned under these exchange agreements by the Foundation for the year ended December 31, 2018, was \$5,969,999, which is shown in program service revenue. The related receivable of \$873,531 is included in grants and contributions receivable.

#### Note 8. Liquidity

The Foundation receives substantial contributions with donor time and purpose restrictions. In addition, the Foundation receives support without donor restrictions.

#### **Notes to Financial Statements**

# Note 8. Liquidity (Continued)

Contributions without donor restrictions and contributions with donor restrictions for use in current activities and programs are considered available to meet cash needs for general expenditures. General expenditures include administrative and general expenses, fundraising expenses and program expenditures that are expected to be paid in the subsequent year. Annual operations are defined as activities occurring during, and included in the budget for, a calendar year.

The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability;
- Maintaining a sufficient level of asset liquidity; and
- Monitoring and maintaining reserves to provide reasonable assurance that long-term program goals with donor restrictions will continue to be met.

The Foundation's staff meets at least monthly to review and approve program expenditures. The Foundation forecasts its future cash flows and monitors its liquidity on at least a quarterly basis.

The table below represents financial assets available for general expenditures within one year of December 31, 2018:

Financial assets at year-end:	
Cash and cash equivalents	\$ 3,623,332
Contributions receivable	 7,396,907
Total financial assets	11,020,239
Less amounts not available to be used within one year:	
Contributions receivable, donor restricted	 (4,736,072)
Financial assets available to meet general expenditures within one year	\$ 6,284,167

In evaluating the adequacy of financial assets available to sustain long-term purpose or time restricted net assets, the Foundation follows the policy of requiring that financial assets attributable to such commitments defined as financial assets not available to be used within one year, be equal to or greater than the related net assets, measured annually as follows:

Net assets with donor restrictions in total at December 31, 2018	\$ 7,381,733
Less net assets with purpose restrictions to be met within one year	(5,140,661)
Net assets with donor restrictions not available to be used within one year	2,241,072
Financial assets not available to be used within one year	\$ 4,736,072